



## **Negotiation Skills Boot Camp**

Two-Day Training

**Friday, April 24 & May 1, 2015, 9 a.m. to 4 p.m.**

**Who Should Attend:** Sales, marketing, project managers, professionals who negotiate contracts with vendors, customer service representatives, team leads, supervisors, managers, human resources and anyone who seeks to sharpen their negotiation skills.

**What will the Advanced Negotiation Skills Boot Camp do for you?**

- **Manage Supplier/Vendor Relationships**
- **Negotiate Better Results With Your Team**
- **Get More Yeses in 2015**
- **Improve Your Sales Conversations**
- **Stand Strong With Tough Negotiators**
- **Learn Persuasion Skills**
- **Make a Better Deal**

**ETI instructor Gina Rae Hendrickson** is a nationally published author and corporate trainer on negotiation. She has negotiated over 1,800 business issues. Some of her clients include the United States Postal Service, State of California, and So. Cal. Edison. She is a graduate of the Harvard Program on Negotiation and has appeared on NPR radio and CNN. Her motto is: *Improve Your Negotiation Skills, Improve Your Life.*

**\$360.00 per person**

Register before April 10 to receive our Early Bird Discount: **\$325.00 per person**

***Send two employees from the same company and get the third from the same company FREE!***

For more information or to register, please contact Sherie Arnold  
[sherie.arnold@canyons.edu](mailto:sherie.arnold@canyons.edu) (661) 362-5657

